



Annual Meeting 2021  
Program and Report



## AGENDA

10:00 a.m.

### Annual Meeting

#### Welcome

*Lawrence Hinchliffe, President*

#### President's Report

*Lawrence Hinchliffe, President*

#### Treasurer's Report

*Nick Buckelew, Treasurer*

#### Election/Election Results

*Marsha Thompson, Vice President*

#### Adjourn

*Lawrence Hinchliffe, President*

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## INSTRUCTIONS FOR JOINING MEETING

Trico will conduct the Annual Meeting by video conference on April 24, 2021 at 10 a.m.

To join the meeting via Zoom, visit  
<https://bit.ly/3cm2S5C>.

Meeting ID: 999 4733 5620.

Passcode: 446613.

To join by phone, call (253) 215-8782.

## Welcome

Our community went through a challenging time in 2020. From the start of the COVID-19 pandemic, Trico's focus has been on the safety and health of our employees and our Members, and on continuing to provide reliable service. We are pleased to report that our distribution system continues to operate efficiently, and our Members are being served effectively.

Here are some highlights from 2020:

- Through our COVID-19 Assistance Program, Trico, the Trico Foundation and the Trico Electric Charitable Trust have awarded more than \$900,000 in bill assistance to Members and grants to charitable organizations that assist local communities. That includes \$120,000 in grants to school districts in Trico's service areas to assist with COVID related expenses.
- Trico would like to take this opportunity to thank the 35 agencies across the country that helped in fighting the Bighorn Fire. Thanks to their efforts the homes and businesses on Mt. Lemmon, and Trico's Mt. Lemmon substation and backup generator were not damaged. Repairs to the lines damaged in the fire were completed in August.
- Members received \$4.8 million in Capital Credits in 2020. Over the past 10 years, Trico has returned more than \$23 million to its Members.
- Trico is working with Torch Clean Energy to develop the Chirreon Solar and Storage Facility, a 10MW solar facility with a 15MW battery storage system. When completed, the facility will provide enough electricity to power 2,000 average homes. Chirreon is projected to go into full service in 2022.

**Thank you for joining us for the 2021 Trico Annual Meeting. We truly appreciate you taking the time to spend your morning with us!**

## Trico Board of Directors

### **Don Black, District 1 (Dove Mountain, Marana)**

Don has been a Trico Member for more than 17 years. He worked 35 years at the NASA Dryden Flight Research Center at Edwards Air Force Base, California.

“I am dedicated to providing our Members with reliable, safe, affordable electricity.”



### **Brad DeSpain, District 2 (Marana, Avra Valley)**

Brad and his wife, Donna, have been Trico Members for 50 years. He has served on the Trico Board for 25 years. He is a self-employed rancher. He was Utilities Director for the Town of Marana and managed Cortaro-Marana Irrigation District.

“My goal is to hold down rates and provide reliable, safe service to the Members of Trico.”



### **Nick Buckelew, District 3 (Three Points, Robles Junction, Altar Valley)**

Nick, current Board Treasurer, is a third generation Arizona retired farmer. He attended the University of Arizona on a golf scholarship and graduated with a degree in Business and Public Administration.

“I truly enjoy serving on the Board. I am confident we are positioning Trico to meet all our future needs.”



### **Marsha Thompson, District 4 (Sahuarita, Green Valley)**

Marsha and her husband, Roger, raised their six children in Sahuarita. She has been an active volunteer in the public school system and the White Elephant Thrift Store in Green Valley for 18 years.

“I am grateful to serve my friends and community on the Trico Board of Directors.”



## Trico Board of Directors

### **Barbara Stockwell, District 5 (Arivaca, Sasabe, Green Valley)**

Barbara has been a member for more than 50 years. She was a schoolteacher and owned the Stockwell Honey Co. in Arivaca (with its 1,400 hives) for many years.

“There is so much happening in the electric industry and the rural electric cooperative world right now, it’s an exciting time.”



### **Lawrence Hinchliffe, District 6 (Corona de Tucson, Vail)**

Larry, current Board President, has been a resident of Corona de Tucson for 14 years and has been a member of the Board for 11 years – 3 years as Vice President and currently as the Board President. He is retired from the U.S. Department of Energy/Atomic Energy Commission where he served as a scientist and safety officer during his 40-year career.

“I have worked hard and will continue to work hard to provide safe, reliable, affordable power to our members and be a positive, constructive influence on the communities we serve.”



### **Jim Pyers, District 7 (Saddlebrooke, Mt. Lemmon)**

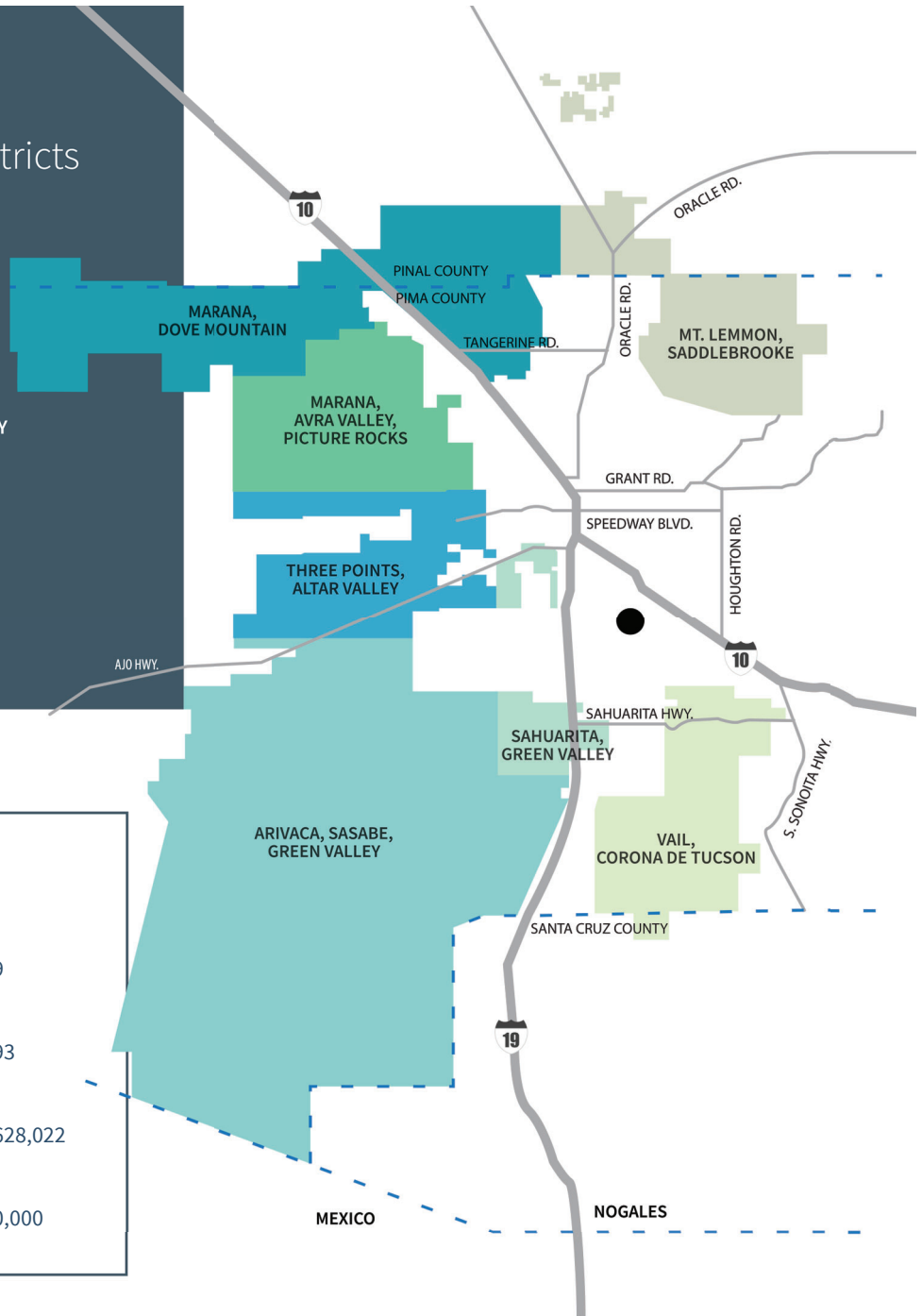
Jim has been a Trico Member and Saddlebrooke resident for 15 years. He has 35 years of experience in electric utility operations. He and his wife, Judy, have five children, 19 grandchildren and five great grandchildren.

“The electric utility business is facing a lot of change in the renewable energy supply market. My goal is to focus on cost without sacrifice to reliability and safety.”



## Service Areas and Districts

- MARANA, DOVE MOUNTAIN
- MARANA, AVRA VALLEY, PICTURE ROCKS
- THREE POINTS, ALTAR VALLEY
- ARIVACA, SASABE, GREEN VALLEY
- SAHUARITA, GREEN VALLEY
- VAIL, CORONA DE TUCSON
- MT. LEMMON, SADDLEBROOKE



## QUICK FACTS

### Miles of Line

2020	3,961	2019	3,929
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### Total Services

2020	52,627	2019	51,493
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### Energy Sales (kWh)

2020	819,719,114	2019	724,628,022
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### Patronage Capital Retired

2020	4,800,000	2019	3,300,000
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## 2020 Audited Financial Information

Summary Income Statement	2020	2019	Variance
<b>REVENUE</b>			
Revenue from Energy Sales	\$101,848,133	\$94,340,102	\$7,508,031
Other Revenue	\$441,593	\$754,173	-\$312,580
<b>Total Revenue</b>	<b>\$102,289,726</b>	<b>\$95,094,275</b>	<b>\$7,195,451</b>
<b>EXPENSES</b>			
Wholesale Power & Transmission Cost	\$55,516,865	\$51,298,173	\$4,218,692
Operation & Maintenance Expense	\$9,899,749	\$9,815,831	\$83,918
Administrative & General Expense	\$11,432,889	\$10,610,975	\$821,914
Depreciation Expense	\$9,087,915	\$11,974,584	-\$2,886,669
Interest Expense	\$4,839,845	\$5,149,737	-\$309,892
<b>Total Expenses</b>	<b>\$90,777,263</b>	<b>\$88,849,300</b>	<b>\$1,927,963</b>
<b>Distribution Margin</b> (Total Revenue Less Total Expenses)	<b>\$11,512,463</b>	<b>\$6,244,975</b>	<b>\$5,267,488</b>
<b>Other Income</b>			
Patronage Capital allocated (G & T)	\$1,760,829	\$2,352,814	-\$591,985
<b>Net Margins (Patronage Capital)</b>	<b>\$13,273,292</b>	<b>\$8,597,789</b>	<b>\$4,675,503</b>
Summary Balance Sheet	2020	2019	
<b>ASSETS</b>			
Cash & Temporary Investments	\$5,680,751	\$9,786,394	
Accounts Receivable (Net of Allowance)	\$4,262,090	\$3,745,116	
Accounts Receivable- Unbilled Revenue	\$1,259,000	\$1,168,984	
Materials & Supplies	\$4,930,614	\$4,354,183	
Utility Plant (Net of Depreciation)	\$199,262,147	\$190,902,638	
Other Assets	\$3,930,616	\$4,368,717	
Patronage Capital (Associated Organizations)	\$49,239,443	\$48,085,300	
<b>Total Assets</b>	<b>\$268,564,661</b>	<b>\$262,411,332</b>	
<b>EQUITIES</b>			
Patronage Capital Allocated	\$121,730,383	\$113,342,678	
Other Equities	\$7,096,436	\$7,065,199	
<b>Total Equities</b>	<b>\$128,826,819</b>	<b>\$120,407,877</b>	
<b>LIABILITIES</b>			
Long Term Debt	\$106,952,480	\$112,530,379	
Capital Lease Payable	\$9,323,204	\$9,915,727	
Short Term Debt	\$0	\$0	
Accounts Payable	\$5,968,527	\$5,155,962	
Other Liabilities	\$15,315,314	\$12,659,457	
Deferred Expenses	\$2,178,317	\$1,741,930	
<b>Total Liabilities</b>	<b>\$139,737,842</b>	<b>\$142,003,455</b>	
<b>Total Equities &amp; Liabilities</b>	<b>\$268,564,661</b>	<b>\$262,411,332</b>	

For periods ending December 31, 2020 & 2019

## 2021 Board of Directors Election Candidates

### District 1 (Marana, Dove Mountain)

#### Don Black, Incumbent

Don has been a Trico Member for more than 17 years and has more than 12 years of experience as a Board member. Don, who is retired, worked 35 years at the NASA Dryden Flight Research Center at Edwards Air Force Base, California.

“I, along with the other six Board members, am dedicated to providing our Members with reliable, safe, affordable electricity.”



#### Todd Rooney

Todd has been a Trico Member for 6 years and has lived in Tucson for over 30 years. He has an MBA in global business management and is currently working in the mining and cement industries as the Vice President of Service Execution for North America.

“It would be an honor to contribute to the success of the Trico business as well as the local community if elected as a board member.”



#### Tony Thomas

Tony comes to Trico with over 40 years of experience in energy automation and control systems at the electric utility level. He spent many years at General Electric and Emerson Electric. During the past 25 years, Mr. Thomas has implemented over 200 Smart Grid systems and over 50 SCADA systems in the US and Internationally.

“I bring deep expertise in the two most prominent issues Trico Electric will face in the coming years. As a board member, I will prioritize safe and effective renewables integration and cybersecurity, so we all continue to benefit from safe, reliable, and affordable electric service.”





## 2021 Board of Directors Election Candidates

### District 2 (Marana, Avra Valley)

#### Arnoldo Ballesteros Burruel

Mr. Burruel has been a Trico Member for 36 years. He is the owner of Burruel & Burruel Farms.

“My family has been in the area for quite some time now. I am aware of the needs and challenges of Marana. While here, I have built a successful farm operation. My goal on the Trico board will be to continue to supply the dependable and reasonably priced power we have become accustomed to.”

### District 5 (Arivaca, Sasabe, Green Valley)

#### Damon P. Goodmanson

Damon has been a Trico Member for more than one year and has owned the Arivaca Mercantile since December 2019. He is on the Fire District Board and the Water Board in Arivaca.

“Owning the Mercantile has given me the opportunity to see the issues our community members face every day and work to help. It is important for a younger generation to start learning the ropes of the entities that keep the community alive and kicking so that they can continue to provide services, in whatever capacity, to these rural areas.”

#### Joe King

Joe has been a Trico Member for all his life. The John F. King and Son, Inc. Cattle Ranch has been a Member since 1955. He is a fourth-generation cattle rancher in Three Points. He graduated from the University of Arizona in 2003 with a degree in Agricultural Economics.

“Our Electric Cooperative is a very important part of our cattle ranch. I am very interested in energy resources and ensuring that our business and other Trico Members have access to reliable, safe and efficient power in our community.”





**AT TRICO,**  
Members come first, safety is core,  
reliability is our responsibility  
and by working together,  
we will power the future.



**TRICO**

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